

CUSTOM DIALYSIS ON/OFF KITS



Product Overview

LEE MEDICAL brings you dialysis on/off kits that are in touch with your needs—Your need for competitive prices, your need for increased compliance, and your need for quality.

LEE MEDICAL dialysis kits provide your facility with all the simplicity, accuracy and economy you require and deserve. From gloves and bandages to fistula needles and bloodlines, kits from LEE MEDICAL ensure you have the exact resources to meet your carefully calculated monthly case counts—and always at the greatest value possible.

Product Features

- Customized according to your specifications
- Eliminates waste
- Save staff time
- Conserves inventory Space
- Eliminates back-orders
- Free freight for kit customers ordering kits

Your Benefits

- Standardized dialysis procedure
- Less waste equals lower cost per treatment
- Allows staff to concentrate more on patients
- More area to store your bulk supplies
- Inventory accuracy and security
- Free freight on non kit orders over \$100

WHY USE KITS?

STANDARDIZATION = COST REDUCTIONS

SIMPLICITY, ACCURACY, AND ECONOMY... Dialysis facilities can predict quite accurately their treatments per month and therefore order just enough kits to meet their needs. Compare this with the facility not using kits and trying to order the exact amount of gloves, band aids, tape or fistula needles for the month from various suppliers with different minimum orders and you can easily see that more inventory must be carried than is actually needed, thus placing a drain on cash flow.

F.A.Q.

Why use custom on-off kits? The impetus toward using custom kits in the dialysis facility comes partly from the reimbursement rate structure instituted in the early 1980's. Basically the dialysis facility is reimbursed at a fixed rate per treatment regardless of the cost. Most astute administrators and purchasing agents understand that the cost of supplies is only one aspect of total treatment costs.

What happens if we need to make a change? A custom kit is not only functional but it is also dynamic, this means that it can change over time. Our kits are made on a month to month basis, so that you are never "stuck" with a large supply of kits with components you no longer need. Even with a standing purchase order in place, the component listing can be changed with a simple phone call.

What is the price of the kit? Cost is of course determined by the components selected in your custom kit. However, price and cost are two different entities. How much does it cost for your staff to pull supplies, maintain inventory, and prepare for the actual dialysis treatment? How much does it cost to cut several P.O.'s?